

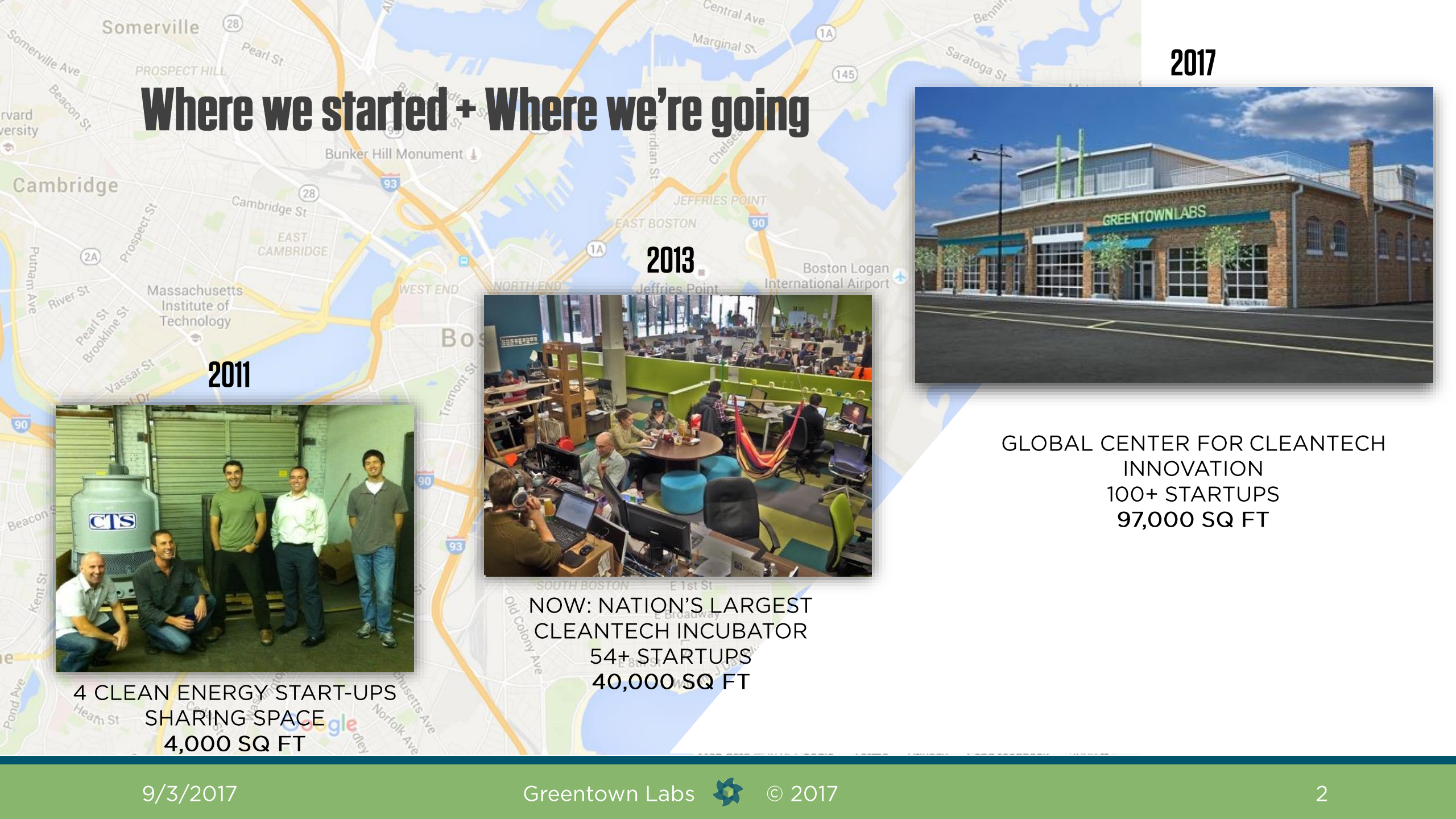
WHO WE ARE

GREENTOWN LABS IS THE LARGEST CLEANTECH STARTUP INCUBATOR IN THE UNITED STATES

Our mission is to foster a passionate community committed to solving the world's biggest efficiency, energy and environmental challenges by providing the resources and labs startups need to succeed!

2017

Where we started + Where we're going



GLOBAL CENTER FOR CLEANTECH INNOVATION
100+ STARTUPS
97,000 SQ FT

2013



NOW: NATION'S LARGEST CLEANTECH INCUBATOR
54+ STARTUPS
40,000 SQ FT

2011



4 CLEAN ENERGY START-UPS
SHARING SPACE
4,000 SQ FT

Member Companies: 55 current / 120+ startups supported since 2011

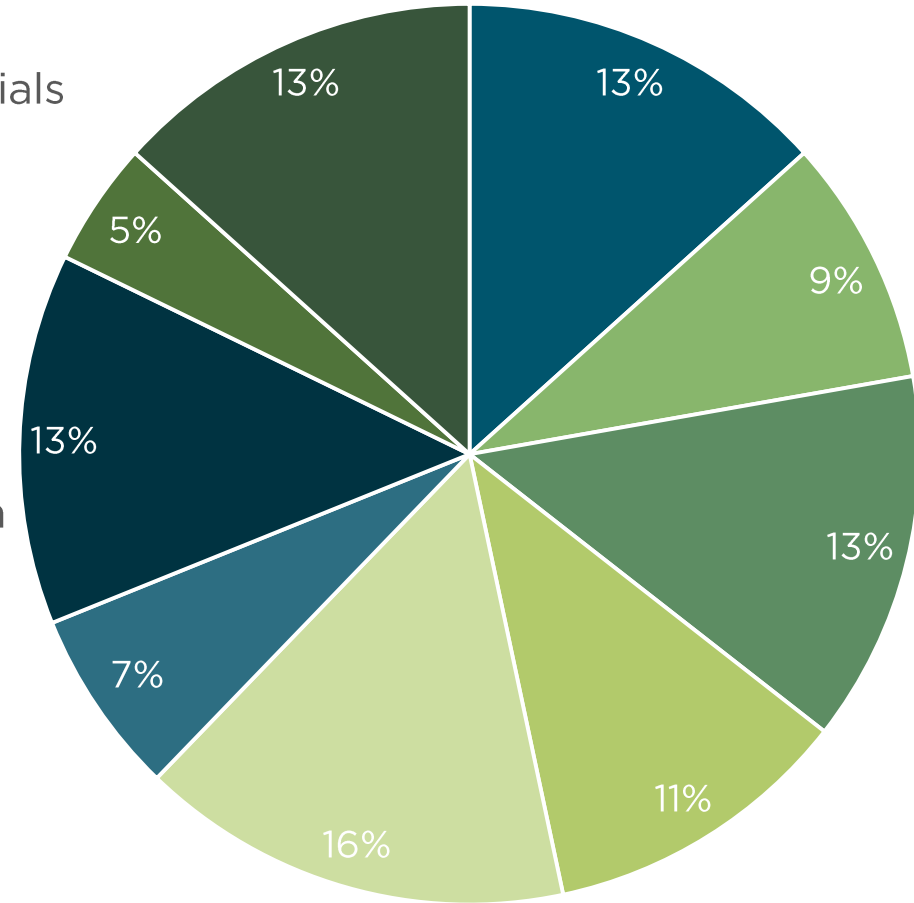


Corporate Members:

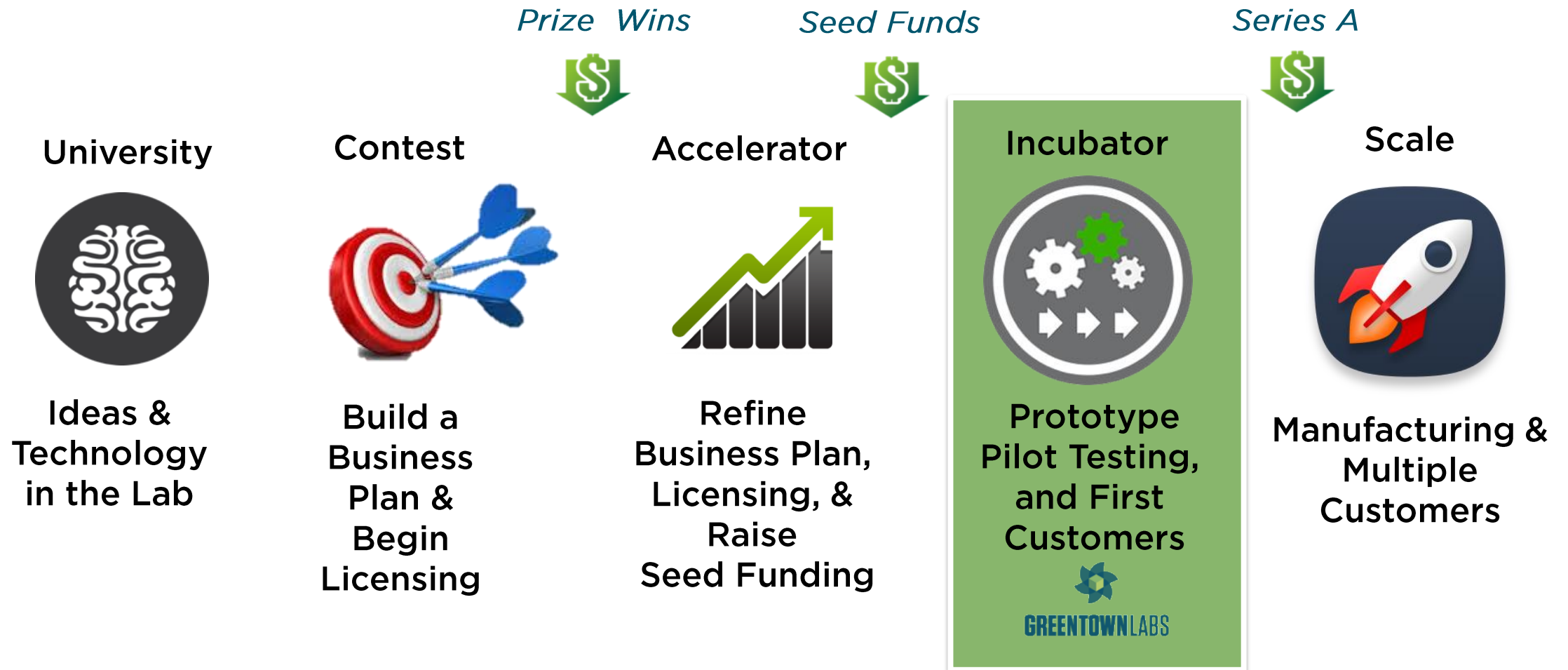


Technology Sectors Represented by our Member Companies

- Agriculture, Water & Waste
- Building Efficiency
- Chemicals & Advanced Materials
- Energy Distribution
- Energy Generation
- Information / Communication Technology & Cleanweb
- Robotics / Automation
- Transportation
- Other



Ecosystem Position



Incubator Facility



PROTOTYPING LAB



CO-WORKING SPACE

COMMUNITY AND EVENT SPACE



Member Resources

-  PROTOTYPING SPACE
-  CO-WORKING SPACE
-  MACHINE SHOP
-  MANUFACTURING
-  EQUIPMENT
-  SOFTWARE
-  INVESTOR NETWORK
-  LEGAL SERVICES

Members gain access to more than \$130K in resources

SOFTWARE



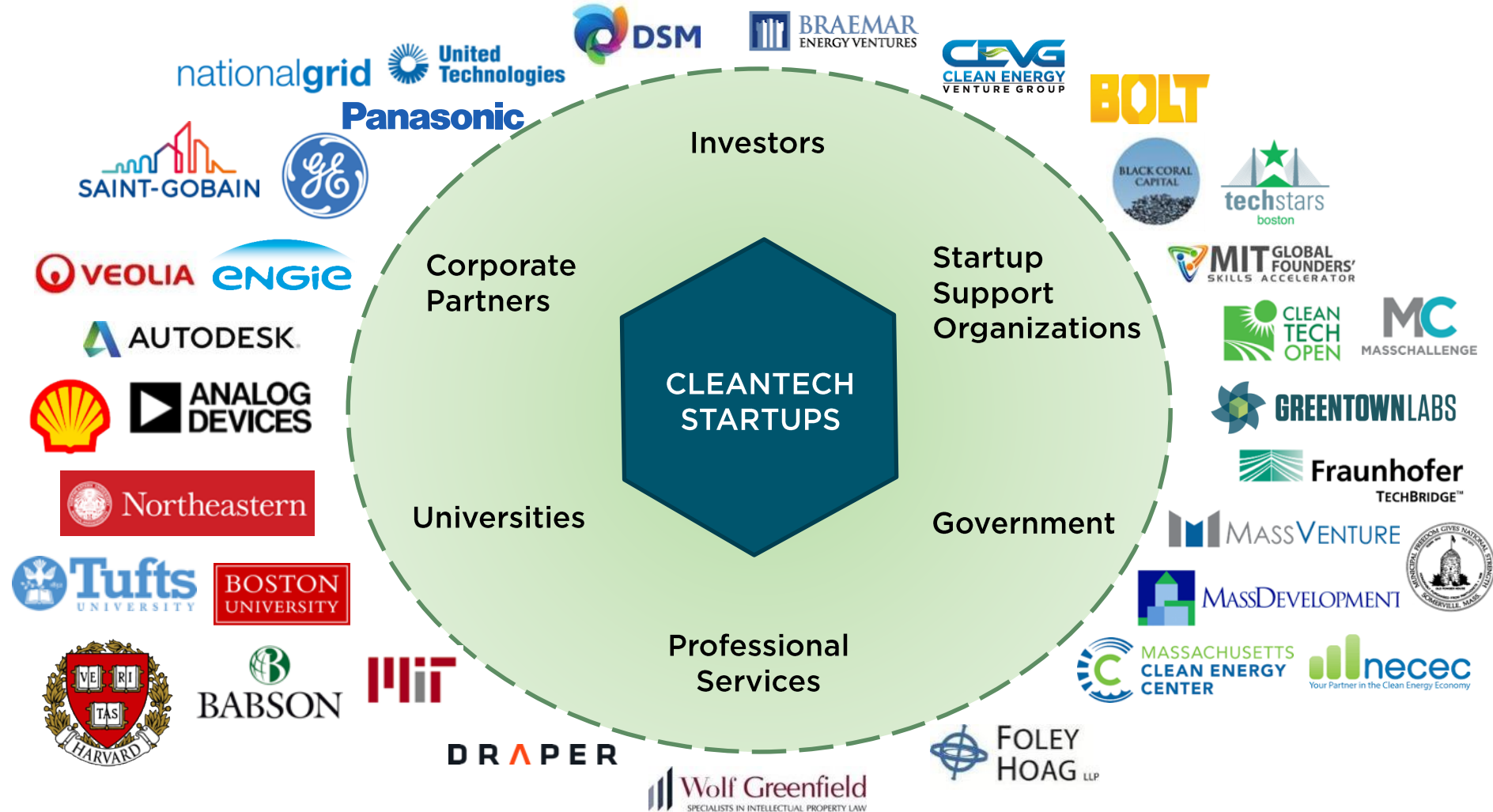
PROFESSIONAL SERVICES



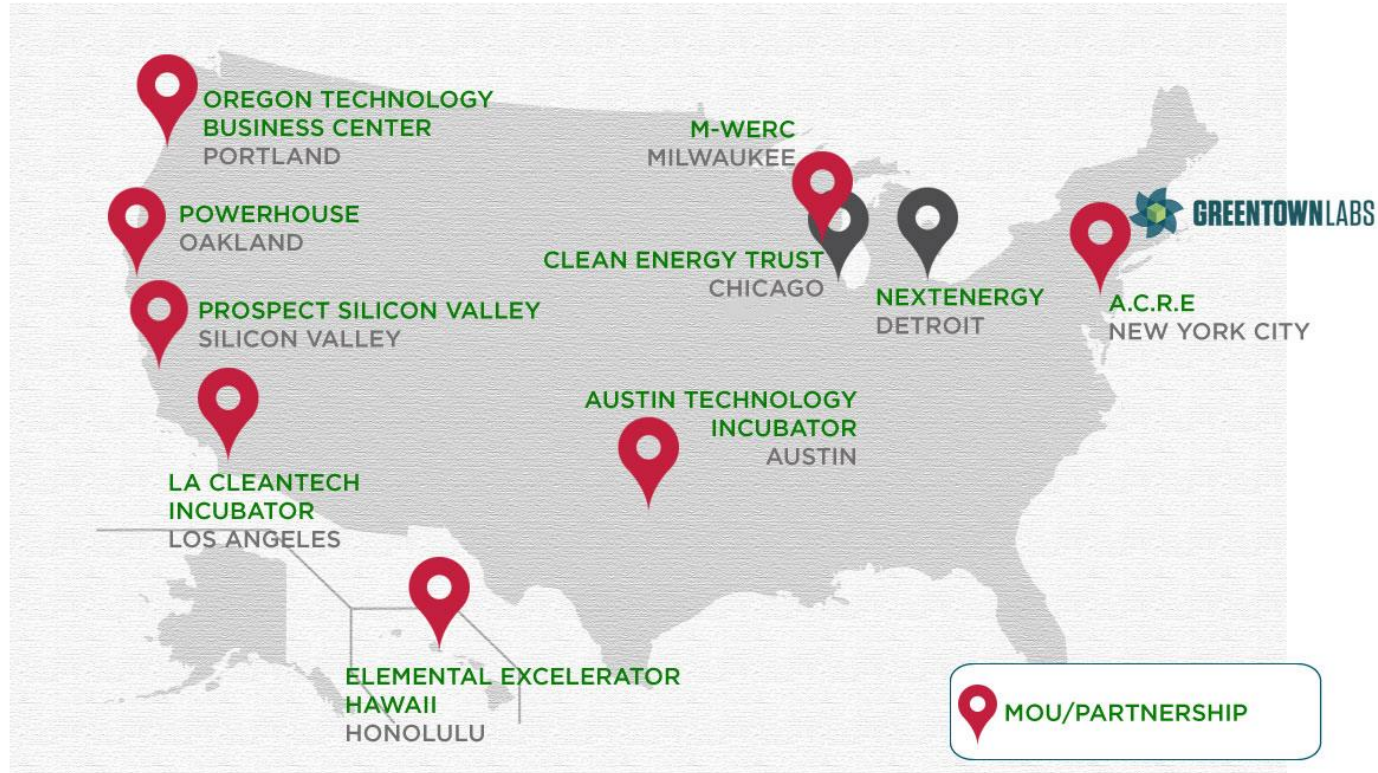
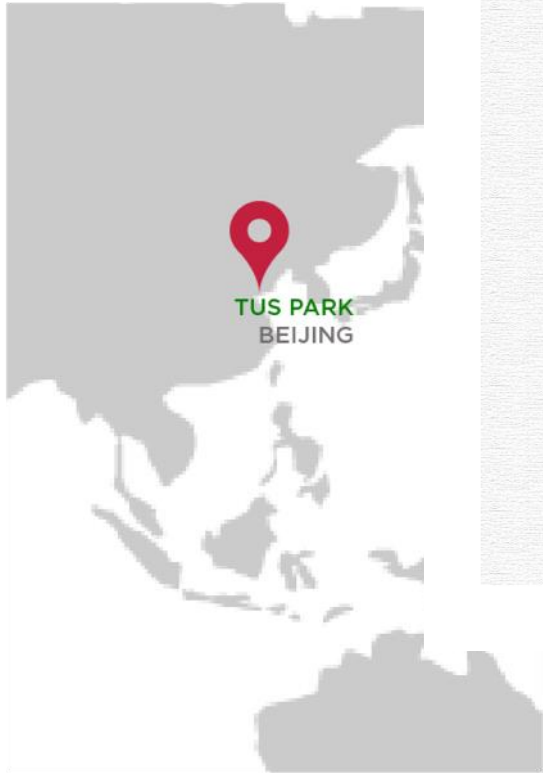
NEIGHBORHOOD BENEFITS



Ecosystem Access: Boston offers strong support for cleantech startups



National + International Network



Coming soon:
Greentown Labs
International
Partnerships &
Exchange Programs
to address cleantech
solutions worldwide!

incubateenergy network

Member Impact

- ✓ 88% SUCCESS RATE
- ✓ 3 EXITS TO DATE

SERIES A & B AWARDS

2017	2016	2015	2014	2013
RightHand Robotics \$8M	Sense Labs \$15M	Altaeros \$12M	NBD Nano \$5.2M	OsComp \$12.5M
Bevi \$16.5M	Understory Weather \$7.5M	Voxel8 \$12M		
Altaeros \$7.5M	Accion Systems \$7.5M	Bevi \$6.5M		
		Loci Controls \$1.3M		
		CoolChip \$3.3M		
		Railpod \$2.5M		

RECENT ACQUISITIONS:



- \$260M+ Raised
- 900+ Jobs Created
- \$40M+ Revenues
- 27 Federal Grants
- 69 Patents Held
- 200+ Prize Wins
- \$335M+ Regional Economic Output



THE GLOBAL CENTER FOR CLEANTECH INNOVATION – OPENING Q4 2017

Global Center Offerings + Capacity

40,000

Lab Space
(Sq. ft.)

100+

Startups

24

Wet Lab
Benches

450+

Jobs

120

kW Solar PV

200

Bike Parking
Spots

\$12.4M

Cost

1. Town Green



2. Prototyping Lab

3. Wet Lab





OUR VISION:

**A worldwide network of
entrepreneurs
working together
to solve the
global challenge
of our time.**

Sponsors

TERAWATT



GIGAWATT



MEGAWATT



KILOWATT





Thank you! Questions?

@EmilyLReichert @GreentownLabs

9/3/2017

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