

REVOLUTIONIZING TRANSIT

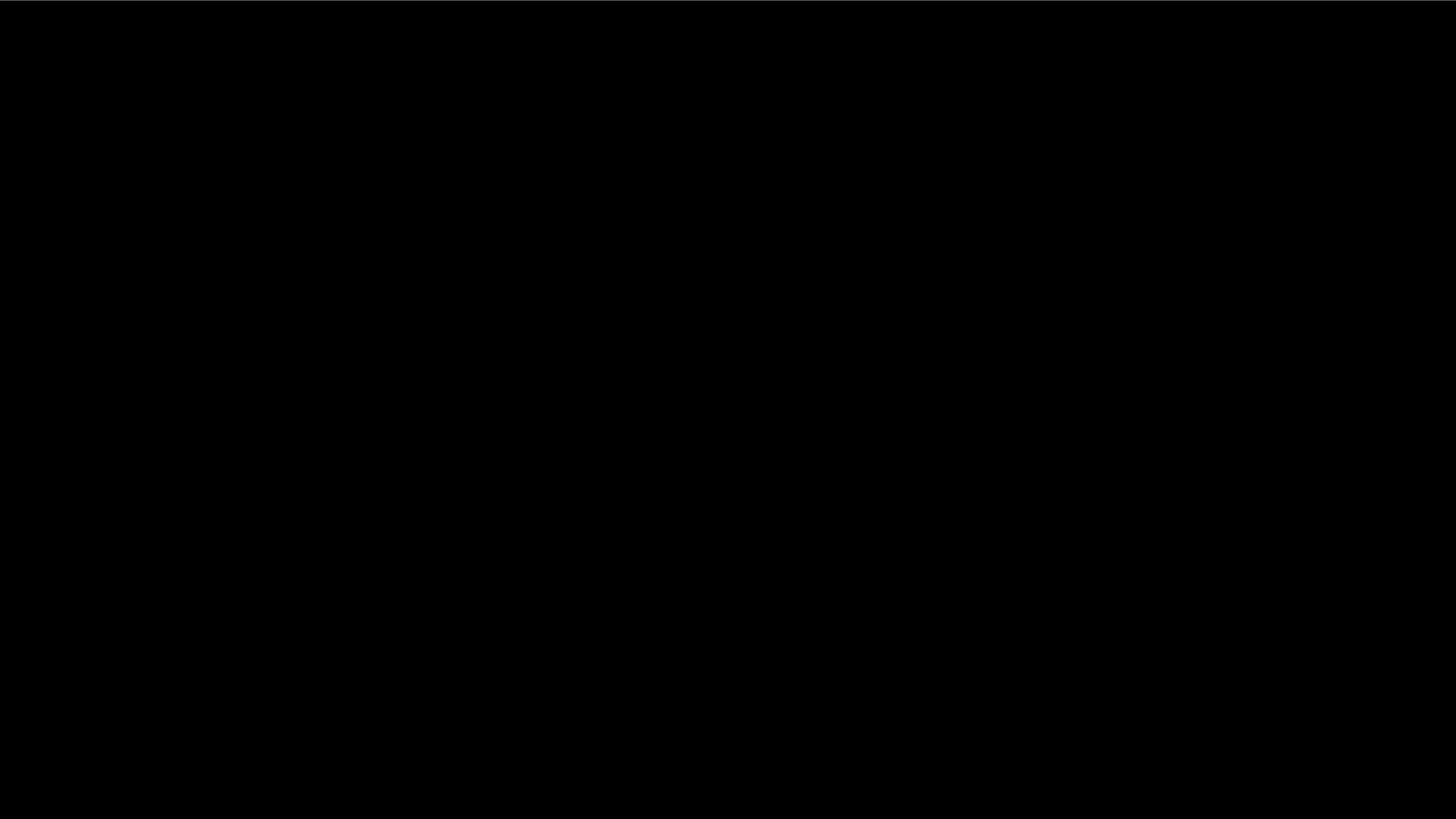


PRESENTED TO

**Catalysts of the Climate Economy
National Innovation Summit**

SEPTEMBER 2017

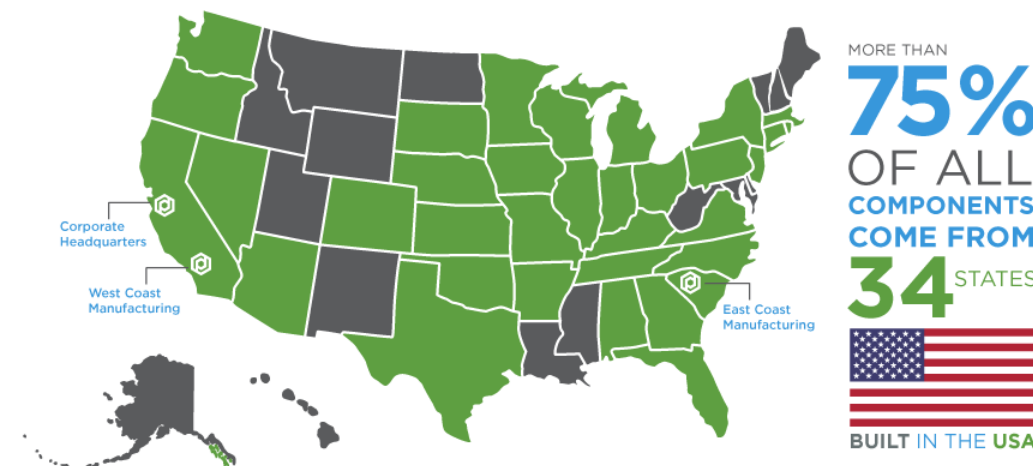




Proterra's Mission

Advancing electric vehicle technology to deliver the world's best-performing transit vehicles

- Founded in 2004
- Offices and manufacturing in CA and SC
- 300+ employees, strong executive management team
- Backed by industry-leading VC and corporate investors
- 40 customers; >400 vehicles sold
- >100 vehicles delivered; >3,300,000 service miles
- >13,000,000 pounds of CO2 emissions avoided



Strong Executive Team

TESLA



SUNPOWER



Honeywell



Solid Financial Backing



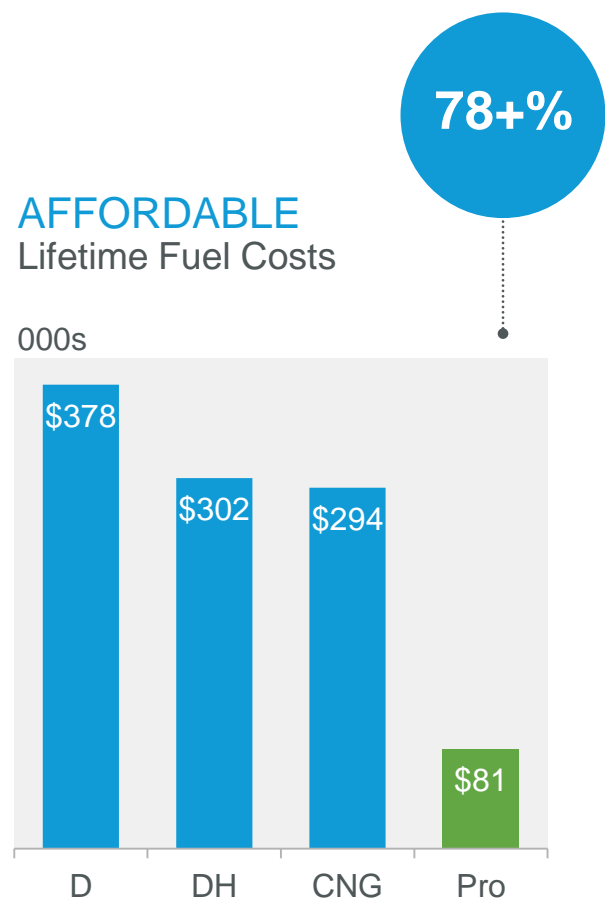
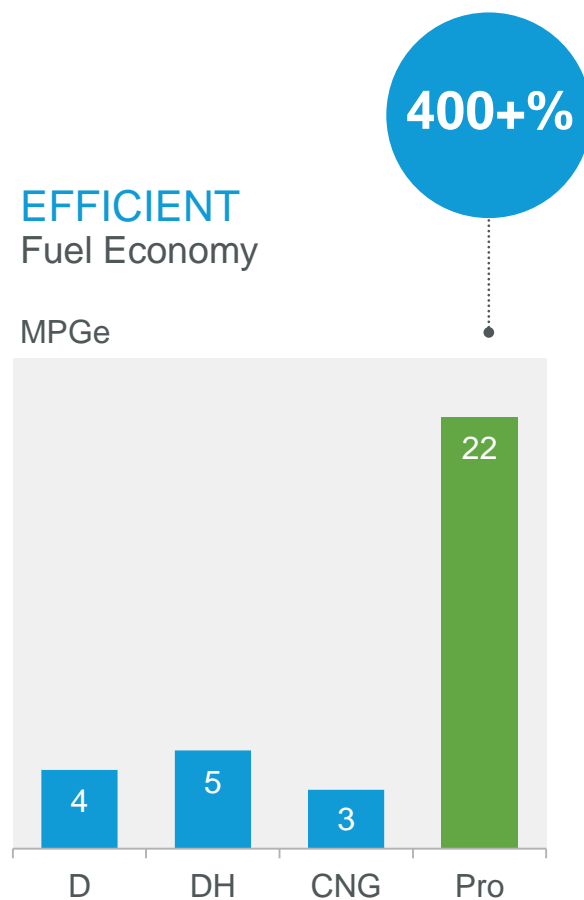
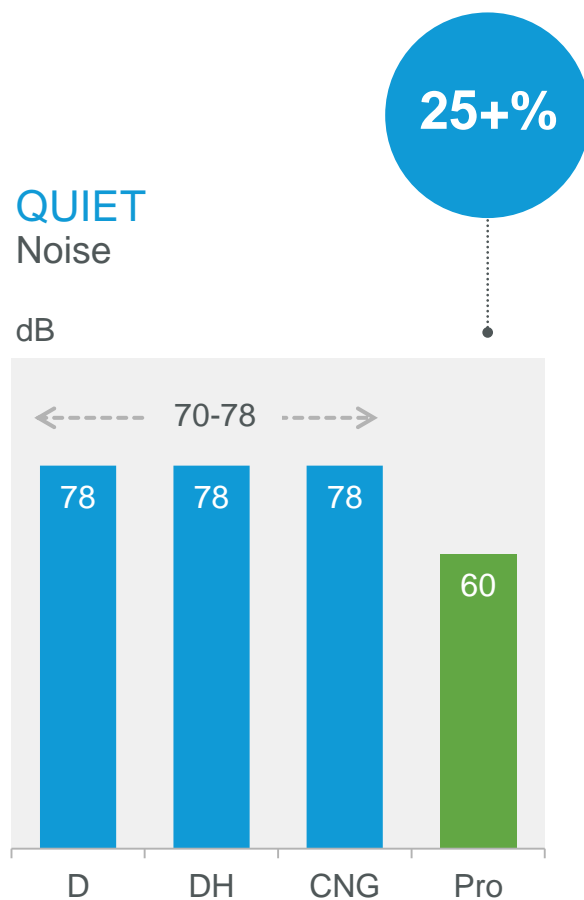
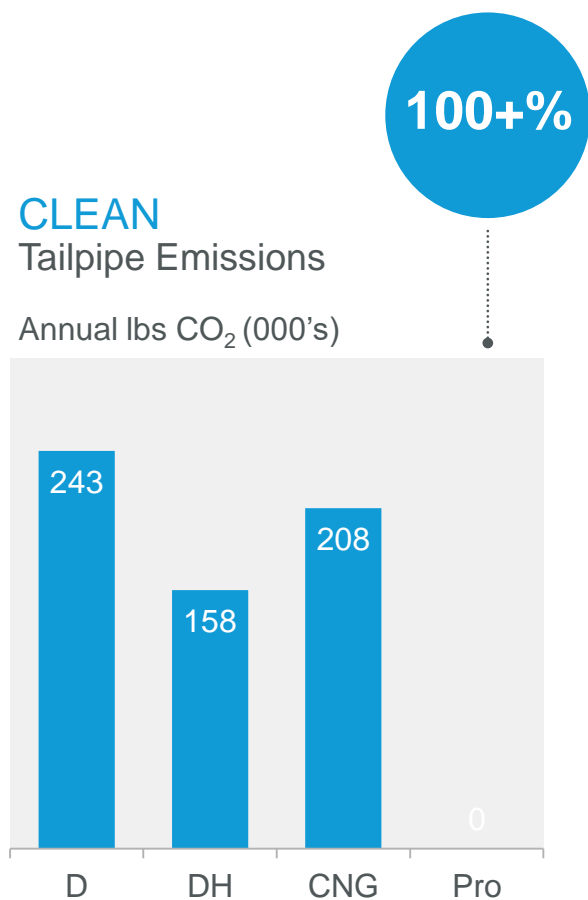
OUR CUSTOMERS



300+ announced orders
from 32 customers

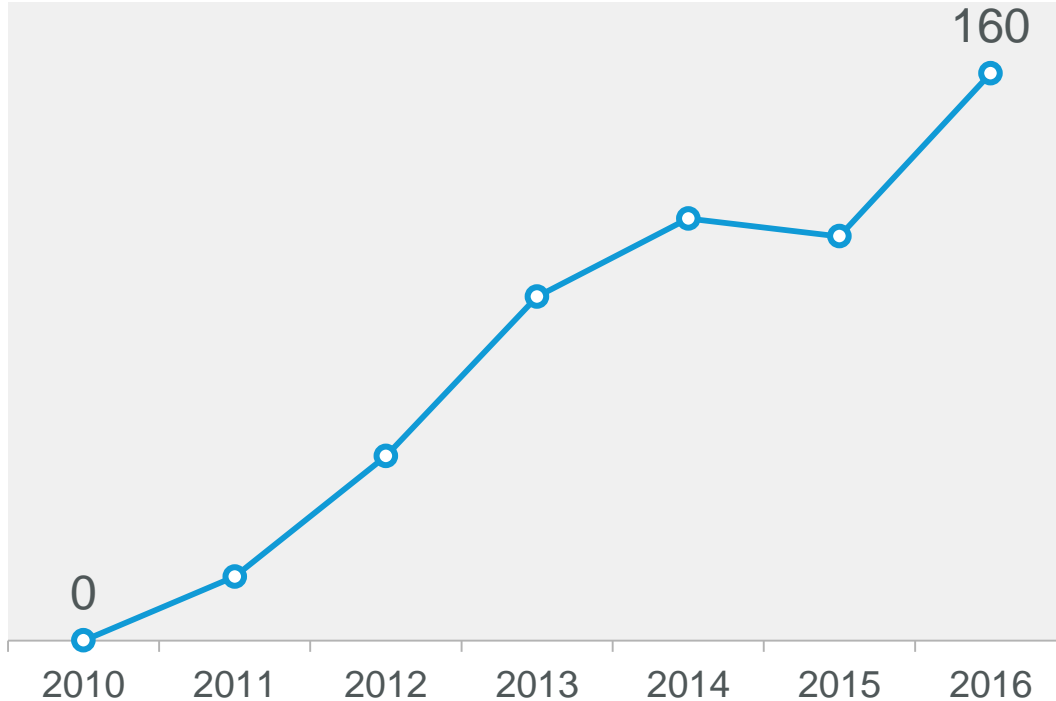
100+ orders not yet
announced

ELECTRIC TRANSIT VEHICLES OUTPERFORM FOSSIL-FUELED VEHICLES

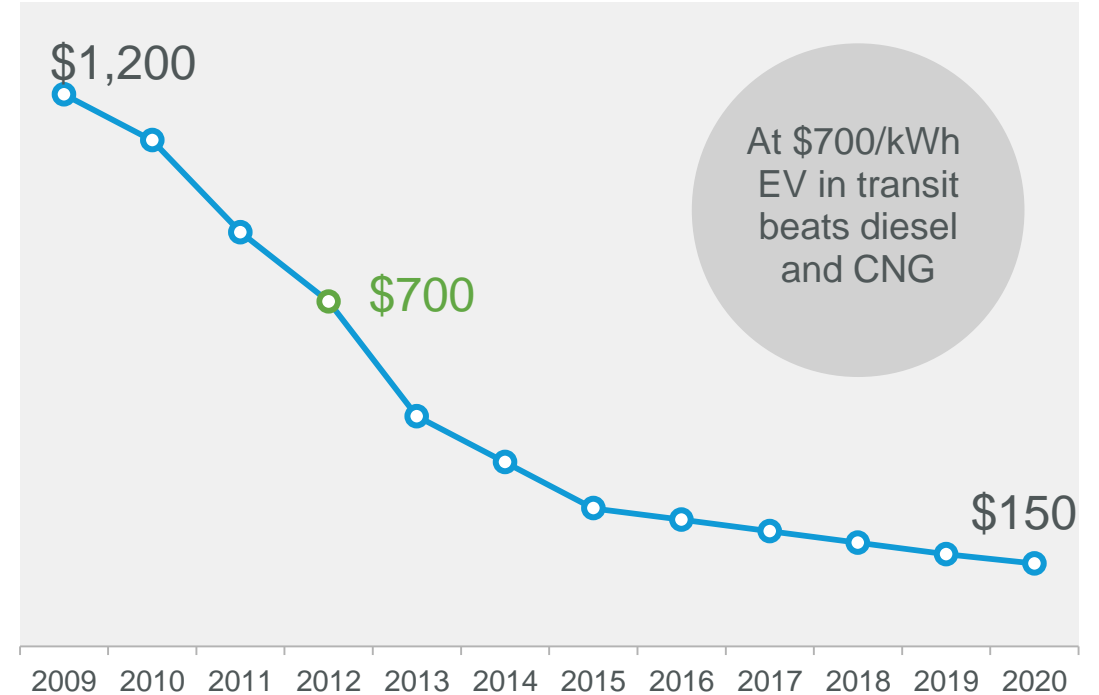


D=Diesel, DH=Diesel Hybrid, CNG= Compressed Natural Gas, Pro=Proterra EV

U.S. Electric Vehicle Sales (000s Units)



Proterra Battery Cost (\$/kWh)

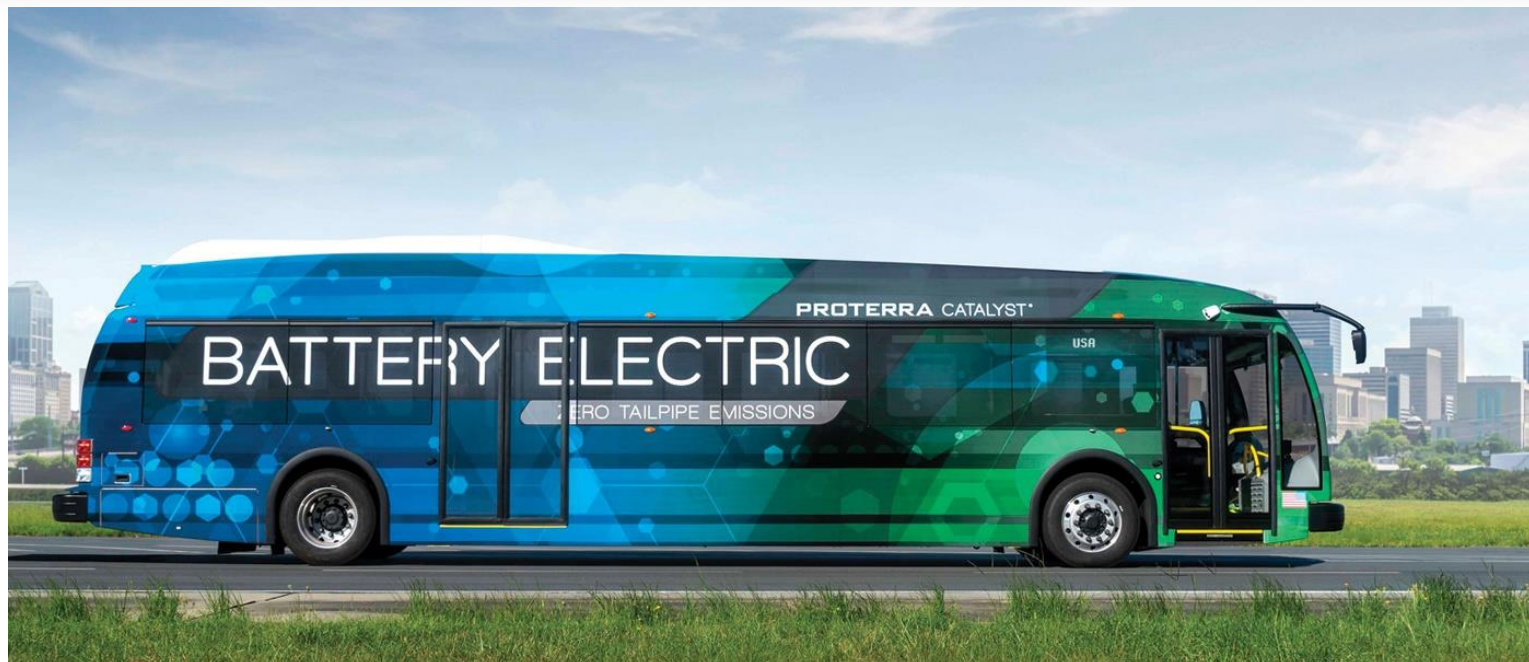


Advanced battery technology cost has declined to the point of replacing fossil fuels in the transit market.

Sources: Navigant Research, hybridcars.com, Electric Drive Transportation Association. xEV = PHEV and BEV.

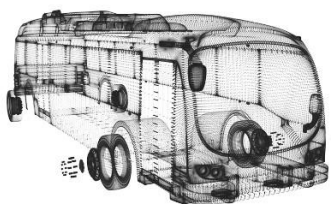
PROTERRA CATALYST®—DIFFERENT BY DESIGN

INTRODUCING THE PROTERRA CATALYST PLATFORM



The Proterra 35 and 40-foot **Catalyst** platform is designed to deliver a turn-key electric vehicle system, fully customized to meet the needs of your most demanding routes.

Proterra Catalyst



Highest Performance

Flexible Energy System



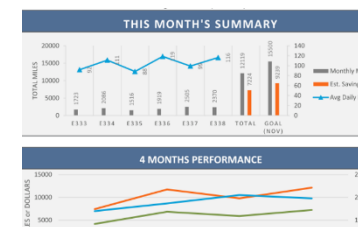
Ultimate Flexibility

Multiple Charging Options



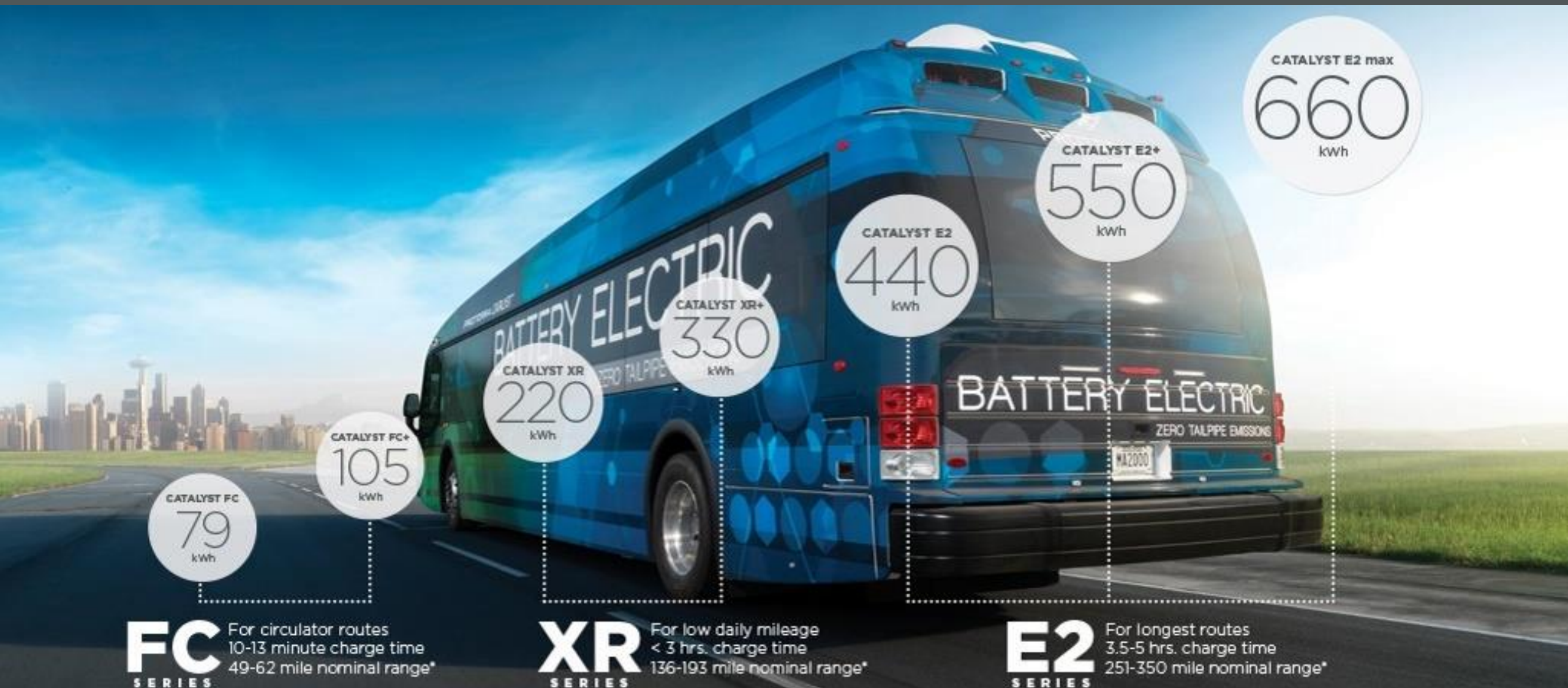
Meet Every Route Need

Financing & Services



Ease of Ownership

THE PROTERRA CATALYST'S RANGE



*Depending on model. Nominal range = total energy/ projected Altoona efficiency. Actual range will vary with route conditions, battery configuration and driver behavior.

THANK YOU.

